

## Zenith Bank Plc 9M 2021 22 November 2021

MPR: 11.50% Oct '21 Inflation Rate: 15.99% Q3 2021 Real GDP: 4.03%

Zenith Bank Plc			9M 2021	9M 2020	% Change
Statement of Profit or Loss		(N' million)	(N' million)		
Gross earnings			518,673	508,975	1.91%
Interest income		308,844	318,820	-3.13%	
Interest expense		(74,098)	(93,641)	-20.87%	
Net interest income		234,746	225,179	4.25%	
Credit Impairment charges/write-back		(28,798)	(25,108)	14.70%	
Income after Credit Impairment charges		205,948	200,071	2.94%	
Fee and commission revenue			78,296	59,123	32.43%
Fee and commission expense			0.00	0.00	
Trading revenue		90,662	89,817	0.94%	
Other revenue		23,811	24,548	-3.00%	
Depreciation of property and equipment			(18,893)	(18,733)	0.85%
Amortization of intangible assets			(2,753)	(2,375)	15.92%
Staff costs			(60,307)	(59,925)	0.64%
Other operating expenses			(136,954)	(115,243)	18.84%
Profit before income tax			179,810	177,283	1.43%
Income tax		(19,216)	(17,968)	6.95%	
Profit after tax			160,594	159,315	0.80%
Earnings per Sho	are (in Kobo)		511	507	0.79%
Ralance Sheet o	us at 30 Santamh	er 2021	30-Sep-21	31-Dec-20	%Change
Balance Sheet as at 30 September 2021  Cash and cash equivalents			=		_
Cash and cash	eauvalents		1 581 848	1 /99 136	-12 08%
	equivalents		1,581,848 361,066	1,799,136 261,585	
Pledged Assets			361,066	261,585	38.03%
Pledged Assets Loans and Advo	ances		361,066 3,020,414	261,585 2,710,967	38.03% 11.41%
Pledged Assets Loans and Advo Property and Eq	ances Juipment	sets	361,066 3,020,414 197,596	261,585 2,710,967 186,680	38.03% 11.41% 5.85%
Pledged Assets Loans and Advo Property and Eq	ances	sets	361,066 3,020,414	261,585 2,710,967	38.03% 11.41% 5.85% 19.10%
Pledged Assets Loans and Advo Property and Eq Investment Secu	ances Juipment Urities & Other As	sets	361,066 3,020,414 197,596 3,590,663 <b>8,751,587</b>	261,585 2,710,967 186,680 3,014,897 <b>7,973,265</b>	38.03% 11.41% 5.85% 19.10% <b>9.76</b> %
Pledged Assets Loans and Advo Property and Eq Investment Secu <b>Total Assets</b>	ances Juipment Jurities & Other As Issued	sets	361,066 3,020,414 197,596 3,590,663	261,585 2,710,967 186,680 3,014,897	38.03% 11.41% 5.85% 19.10% <b>9.76%</b> 7.23%
Pledged Assets Loans and Advo Property and Eq Investment Secu Total Assets  Debts Securities Customers' Dep	ances juipment urities & Other As Issued osits	sets	361,066 3,020,414 197,596 3,590,663 <b>8,751,587</b>	261,585 2,710,967 186,680 3,014,897 <b>7,973,265</b>	38.03% 11.41% 5.85% 19.10% <b>9.76%</b> 7.23% 15.62%
Pledged Assets Loans and Advo Property and Eq Investment Secu Total Assets  Debts Securities	ances juipment urities & Other As Issued osits	sets	361,066 3,020,414 197,596 3,590,663 <b>8,751,587</b> 45,386 6,040,887	261,585 2,710,967 186,680 3,014,897 <b>7,973,265</b> 42,326 5,224,564	38.03% 11.41% 5.85% 19.10% <b>9.76%</b> 7.23% 15.62% 0.95%
Pledged Assets Loans and Advo Property and Eq Investment Secu Total Assets  Debts Securities Customers' Dep Other Borrowing Other Liabilities	ances juipment urities & Other As Issued osits	sets	361,066 3,020,414 197,596 3,590,663 <b>8,751,587</b> 45,386 6,040,887 568,005 910,255	261,585 2,710,967 186,680 3,014,897 <b>7,973,265</b> 42,326 5,224,564 562,675 1,109,359	38.03% 11.41% 5.85% 19.10% <b>9.76%</b> 7.23% 15.62% 0.95% -17.95%
Pledged Assets Loans and Advo Property and Eq Investment Secu Total Assets  Debts Securities Customers' Dep Other Borrowing Other Liabilities  Total Liabilities	ances juipment prities & Other As Issued posits	sets	361,066 3,020,414 197,596 3,590,663 <b>8,751,587</b> 45,386 6,040,887 568,005 910,255 <b>7,564,533</b>	261,585 2,710,967 186,680 3,014,897 <b>7,973,265</b> 42,326 5,224,564 562,675	38.03% 11.41% 5.85% 19.10% <b>9.76%</b> 7.23% 15.62% 0.95% -17.95%
Pledged Assets Loans and Advo Property and Eq Investment Secu Total Assets  Debts Securities Customers' Dep Other Borrowing Other Liabilities	ances juipment prities & Other As Issued posits	sets	361,066 3,020,414 197,596 3,590,663 <b>8,751,587</b> 45,386 6,040,887 568,005 910,255	261,585 2,710,967 186,680 3,014,897 <b>7,973,265</b> 42,326 5,224,564 562,675 1,109,359	38.03% 11.41% 5.85% 19.10% <b>9.76%</b> 7.23% 15.62% 0.95% <b>-17.95% 9.02%</b>
Pledged Assets Loans and Advo Property and Eq Investment Secu Total Assets  Debts Securities Customers' Dep Other Borrowing Other Liabilities  Total Liabilities  Total shareholde Orporate Actions	ances puipment prities & Other As puissued posits ps		361,066 3,020,414 197,596 3,590,663 <b>8,751,587</b> 45,386 6,040,887 568,005 910,255 <b>7,564,533</b>	261,585 2,710,967 186,680 3,014,897 <b>7,973,265</b> 42,326 5,224,564 562,675 1,109,359 <b>6,938,924</b> 1,034,341	38.03% 11.41% 5.85% 19.10% 9.76% 7.23% 15.62% 0.95% -17.95% 9.02%
Pledged Assets Loans and Advo Property and Eq Investment Secu Total Assets  Debts Securities Customers' Dep Other Borrowing Other Liabilities  Total Liabilities  Total shareholde	ances juipment prities & Other As Issued posits	sets  Qualification Date N/A	361,066 3,020,414 197,596 3,590,663 <b>8,751,587</b> 45,386 6,040,887 568,005 910,255 <b>7,564,533</b>	261,585 2,710,967 186,680 3,014,897 <b>7,973,265</b> 42,326 5,224,564 562,675 1,109,359 <b>6,938,924</b> 1,034,341	-12.08% 38.03% 11.41% 5.85% 19.10% 9.76% 7.23% 15.62% 0.95% -17.95% 9.02%

IMPORTANT DISCLOSURES: This report is produced by the Research Desk, Cowry Asset Management Limited (COWRY) as a guideline for Clients that intend to invest in securities on the basis of their own investment decision without relying completely on the information contained herein. The opinion contained herein is for information purposes only and does not constitute any offer or solicitation to enter into any strateging transaction. While ear has been taken in preparing this document, no responsibility or liability whatsoever is accepted by any member of COWRY for errors, omission of facts, and any direct or consequential loss arising from the use of this report or its contents.